

**Pacific Swimming**  
**DRAFT Statement of Activities Budget Performance**  
**December 2021**

	<b>Dec 21</b>	<b>Budget</b>	<b>Sep - Dec 21</b>	<b>YTD Budget</b>	<b>Annual Budget</b>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
Membership-USA Swim Fees	95,288.00	105,184.00	238,368.05	207,532.00	292,490.00
11500 · Meet Fees LSC	35,631.10	35,735.00	158,863.50	133,235.00	436,000.00
12500 · Age Group Program - Co-Pay	0.00	0.00	0.00	0.00	60,888.00
13000 · Camp Program - Co-Pay	0.00	0.00	1,064.00	1,275.00	8,835.00
14000 · Marketing Income	300.00	50.00	600.00	200.00	500.00
15000 · Merchandise Sales	405.86	483.00	2,252.46	1,893.00	5,319.00
16000 · Other Income	4,700.00	85.00	49,738.12	175.00	950.00
17000 · Interest Income	2.22	2.00	8.72	8.00	25.00
18000 · Point Redemption from CC	100.00	50.00	275.00	175.00	1,000.00
<b>Total Income</b>	<b>136,427.18</b>	<b>141,589.00</b>	<b>451,169.85</b>	<b>344,493.00</b>	<b>806,007.00</b>
<b>Cost of Goods Sold</b>					
40000 · Merchandise Cost of Goods Sold	462.26	498.00	2,354.25	1,945.00	5,481.00
<b>Total COGS</b>	<b>462.26</b>	<b>498.00</b>	<b>2,354.25</b>	<b>1,945.00</b>	<b>5,481.00</b>
<b>Gross Profit</b>	<b>135,964.92</b>	<b>141,091.00</b>	<b>448,815.60</b>	<b>342,548.00</b>	<b>800,526.00</b>
<b>Expense</b>					
52000 · National/Senior Program	45,200.00	36,600.00	45,200.00	37,600.00	133,100.00
54000 · Age Group Programs	0.00	2,000.00	0.00	2,000.00	143,350.00
54500 · Camp Program	247.93	0.00	5,268.77	7,000.00	29,000.00
55000 · Diversity	563.00	925.00	2,200.00	9,410.00	26,464.00
55500 · Events	3,738.90	4,200.00	4,587.91	6,200.00	24,600.00
56000 · Chairman	0.00	50.00	0.00	150.00	500.00
57000 · Treasurer	2,492.44	4,455.00	10,468.82	11,505.00	36,265.00
58000 · Officials	0.00	0.00	555.22	1,550.00	7,050.00
59000 · Volunteers	0.00	100.00	1,122.83	11,300.00	21,300.00
62000 · Marketing	319.00	19.00	769.95	618.00	1,670.00
63000 · Office Expenses	(996.26)	2,964.25	2,250.51	6,751.00	12,973.00
70000 · Staff Expenses	19,806.30	19,831.00	78,696.02	78,599.00	235,069.00
<b>Total Expense</b>	<b>71,371.31</b>	<b>71,144.25</b>	<b>151,120.03</b>	<b>172,683.00</b>	<b>671,341.00</b>
<b>Net Ordinary Income</b>	<b>64,593.61</b>	<b>69,946.75</b>	<b>297,695.57</b>	<b>169,865.00</b>	<b>129,185.00</b>
<b>Other Income/Expense</b>					
<b>Other Income</b>					
85000 · Investment Income	110,086.40	0.00	106,211.15	0.00	0.00
86000 · Wells Fargo Investment Fee	0.00	0.00	(8,779.31)	0.00	0.00
<b>Total Other Income</b>	<b>110,086.40</b>	<b>0.00</b>	<b>97,431.84</b>	<b>0.00</b>	<b>0.00</b>
<b>Other Expense</b>					
89500 · Interest and Finance Charges	1,455.48	0.00	5,351.67	0.00	0.00
<b>Total Other Expense</b>	<b>1,455.48</b>	<b>0.00</b>	<b>5,351.67</b>	<b>0.00</b>	<b>0.00</b>