

**Pacific Swimming**  
**DRAFT Statement of Activities Budget Performance**  
**December 2019**

	<u>Dec 19</u>	<u>Budget</u>	<u>Sep - Dec 19</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
Membership-USA Swim Fees	81,413.00	77,025	168,706.00	155,309	230,437
11500 · Meet Fees LSC	34,283.45	41,935	172,107.53	188,310	477,945
11700 · Pacific Hosted Meets	0.00	0	0.00	0	150,000
12500 · Age Group Program - Co-Pay	0.00	0	0.00	0	85,820
13000 · Camp Program - Co-Pay	0.00	0	1,445.00	1,400	13,240
14000 · Marketing Income	50.00	100	350.00	350	1,050
15000 · Merchandise Sales	136.97	400	6,282.82	4,600	8,000
16000 · Other Income	50.00	200	3,500.29	4,305	5,460
17000 · Interest Income	7.84	15	28.14	60	180
18000 · Point Redemption from CC	0.00	0	2,000.00	2,000	4,200
<b>Total Income</b>	<u>115,941.26</u>	<u>119,675</u>	<u>354,419.78</u>	<u>356,334</u>	<u>976,332</u>
<b>Total COGS</b>	<u>73.55</u>	<u>763</u>	<u>7,206.00</u>	<u>3,050</u>	<u>9,150</u>
<b>Gross Profit</b>	<u>115,867.71</u>	<u>118,913</u>	<u>347,213.78</u>	<u>353,284</u>	<u>967,182</u>
<b>Expense</b>					
52000 · National/Senior Program	69,100.00	135,800	89,138.95	157,100	307,650
54000 · Age Group Programs	0.00	5,000	0.00	5,000	193,825
54500 · Camp Program	0.00	0	3,498.18	6,600	38,300
54600 · Disability	0.00	50	0.00	200	600
55000 · Diversity	1,006.15	3,030	18,559.75	20,732	48,502
55500 · Events	3,513.02	3,000	27,464.81	30,700	213,000
56000 · Chairman	0.00	600	50.00	1,820	6,240
57000 · Treasurer	2,134.54	7,585	12,570.31	18,840	32,315
58000 · Officials	4,662.07	3,000	33,921.58	36,700	62,500
59000 · Volunteers	293.02	665	32,196.52	35,635	54,975
62000 · Marketing	19.95	120	513.74	680	2,240
63000 · Office Expenses	5,686.13	2,957	15,182.42	11,539	34,307
70000 · Staff Expenses	26,984.72	25,047	97,375.11	100,187	300,562
<b>Total Expense</b>	<u>113,399.60</u>	<u>186,854</u>	<u>330,471.37</u>	<u>425,733</u>	<u>1,295,016</u>
<b>Net Ordinary Income</b>	<u>2,468.11</u>	<u>(67,941)</u>	<u>16,742.41</u>	<u>(72,449)</u>	<u>(327,834)</u>
<b>Other Income/Expense</b>					
<b>Other Income</b>					
85000 · Investment Income	77,881.10		191,689.30		
86000 · Wells Fargo Investment Fee	0.00	0	(8,281.94)	(7,800)	(31,100)
87000 · Foreign Tax Withholding WF Inv	0.00	(45)	(238.35)	(180)	(540)
<b>Total Other Income</b>	<u>77,881.10</u>	<u>(45)</u>	<u>183,169.01</u>	<u>(7,980)</u>	<u>(31,640)</u>
<b>Other Expense</b>					
89000 · Trials Events	0.00	0	0.00	0	92,000
<b>Total Other Expense</b>	<u>0.00</u>	<u>0</u>	<u>0.00</u>	<u>0</u>	<u>92,000</u>