

## Pacific Swimming

## DRAFT 2017-18 Statement of Activities Budget Performance

August 2018

	Aug 18	Budget	Sep '17 - Aug 18	Annual Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
Membership-USA Swim Fees	2,169.00	3,985.00	317,886.50	321,282.00
11500 · Meet Fees LSC	7,101.30	20,415.00	477,256.26	526,690.00
11700 · Pacific Hosted Meets	(117.69)	0.00	187,927.72	155,000.00
12500 · Age Group Program - Co-Pay	39,065.00	46,080.00	69,065.00	73,670.00
13000 · Camp Program - Co-Pay	0.00	0.00	8,250.00	11,700.00
14000 · Marketing Income	50.00	50.00	850.00	750.00
15000 · Merchandise Sales	59.30		9,193.15	
16000 · Other Income	(345.40)	150.00	19,550.51	4,950.00
17000 · Interest Income	18.20	15.00	216.01	180.00
18000 · Point Redemption from CC	0.00	400.00	4,320.81	4,800.00
<b>Total Income</b>	<b>47,999.71</b>	<b>71,095.00</b>	<b>1,094,515.96</b>	<b>1,099,022.00</b>
<b>Total COGS</b>	<b>0.00</b>		<b>9,872.71</b>	
<b>Gross Profit</b>	<b>47,999.71</b>	<b>71,095.00</b>	<b>1,084,643.25</b>	<b>1,099,022.00</b>
<b>Expense</b>				
52000 · National/Senior Program	44,175.00	72,700.00	208,785.37	214,900.00
54000 · Age Group Programs	80,295.62	92,540.00	151,753.15	171,606.00
54500 · Camp Program	0.00	0.00	24,104.62	37,300.00
54600 · Disability	0.00	100.00	0.00	1,200.00
55000 · Diversity	500.00	950.00	27,967.17	38,700.00
55500 · Events	0.00	0.00	206,974.31	198,900.00
56000 · Chairman	0.00	270.00	3,841.51	7,240.00
57000 · Treasurer	1,993.83	2,144.00	45,175.65	42,998.00
58000 · Officials	2,342.58	3,200.00	62,413.25	62,000.00
59000 · Volunteers	2,855.03	2,525.00	37,975.04	43,026.00
62000 · Marketing	169.95	170.00	2,107.65	1,580.00
63000 · Office Expenses	3,906.97	3,355.00	32,970.76	38,235.00
70000 · Staff Expenses	20,476.12	22,739.24	267,148.95	267,090.02
70200 · Contractors	600.00	600.00	7,200.00	7,200.00
<b>Total Expense</b>	<b>157,315.10</b>	<b>201,293.24</b>	<b>1,078,417.43</b>	<b>1,131,975.02</b>
<b>Net Ordinary Income</b>	<b>(109,315.39)</b>	<b>(130,198.24)</b>	<b>6,225.82</b>	<b>(32,953.02)</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
85000 · Investment Income	44,514.73	0.00	316,922.04	0.00
86000 · Wells Fargo Investment Fee	0.00	0.00	(30,040.42)	(25,800.00)
87000 · Foreign Tax Withholding WF Inv	(130.68)	(145.00)	(892.92)	(1,740.00)
<b>Total Other Income</b>	<b>44,384.05</b>	<b>(145.00)</b>	<b>285,988.70</b>	<b>(27,540.00)</b>
<b>Other Expense</b>				
88000 · Pacific Swimming Grants	3,806.03	5,000.00	36,774.81	50,000.00
88100 · Disaster Grants	0.00		5,104.00	
89200 · Special Projects	0.00	2,500.00	0.00	30,000.00
<b>Total Other Expense</b>	<b>3,806.03</b>	<b>7,500.00</b>	<b>41,878.81</b>	<b>80,000.00</b>